



Planned Parenthood of Greater Texas offers comprehensive reproductive healthcare services. We are here to educate and care for healthy communities.

We believe the needs of our community are greater than they've ever been. And that drives us to work harder, aim higher, and expect more from one another. Here, you'll be empowered to make an immediate impact for our organization and clients.

Chief Development Officer **Dallas or Austin, Texas**

We are searching for a Chief Development Officer to join our affiliate. We invite you to apply today.

We offer a competitive compensation and benefits package:

- Excellent Medical and Dental Benefit Plans
- Retirement plan and employer match
- Generous Paid Time Off
- Plus Additional Benefits

The Chief Development Officer provides leadership and strategic direction to ensure the organization's stability and growth through a dynamic, aspirational, and intensive philanthropic strategy for Planned Parenthood of Greater Texas (PPGT). Ensures the successful identification, cultivation, solicitation and stewardship of individuals, corporations and foundations to generate revenue for programs that advance PPGT's mission and goals. Ensures productivity expectations, customer service and compliance standards are maintained. The Chief Development Officer is a member of the executive leadership team. Abides by the organization's mission in performing job duties. Demonstrates an understanding of and commitment to quality healthcare and excellent customer service.

Key Responsibilities of the Chief Development Officer position include (please refer to online posting at www.ppgreatertx.org for complete job description):

- Oversees and manages the Development department including Major Gifts, Special Events, Grants and Annual Fund Giving, and Data and Prospect Research functions.
- In conjunction with the President/CEO, Board of Directors, and other senior leadership, develops effective strategies and leads efforts to achieve the agency's fundraising and outreach goals.
- Ensures that PPGT is positioned to support aspirational development efforts through "best in class" research, approaches, processes, events, materials, information and technology.
- Partners with President/CEO, Executive Leadership Team (ELT), Board Members and volunteers in donor/prospect cultivation and solicitation, enhance community visibility, establish donor relations, etc.
- Designs, directs and manages the organization's overall fund raising programs for the annual and capital campaigns.

- Develops a realistic strategic plan with both short and long range goals to meet the organization's funding objectives.
- Oversees the design of fundraising strategies and activities to acquire unrestricted and restricted support for PPGT.
- Makes face-to-face solicitations of major donors and prospects and provide staff support for solicitations in coordination with executive leadership.
- Oversees Board involvement in fundraising and any relevant training.
- Plans and coordinate special events and benefits and cultivation of outreach events for specific constituents.
- Builds effective and trustworthy relationships with major donors, board members, foundation trustees, staff and community leaders.
- Manages foundation grants, providing oversight of application and reporting deadlines and requirements.
- Assures compliance with the Board of Director's governance policies on development as well as the standards established by the Association of Fundraising Professionals.
- Ensures that the Board of Directors, staff and committees are regularly informed of fundraising progress and provide analysis of development gift receipt trends.
- Hires, trains, leads, motivates, and coaches department staff.
- Represents the organization at meetings, community events, conferences, and fundraising events, as appropriate.

Requirements:

- Bachelor's degree in a wide-variety of disciplines. MBA/MS/MA desired.
- 14 years of professional-related experience. Minimum of 8 years of experience as a senior leader and/or consultant in a complex fund raising environment. Previous supervisory experience required. Background in women's health, non-profit fundraising, and public relations strongly desired.
- Certified Fund Raising Executive (CFRE) desired.
- Must be able to work flexible hours including evenings and weekends.
- Must be able to travel within and outside organization region as job dictates.
- Demonstrated understanding of and experience with the entire range of development tools and tactics, both established and emerging.
- Recognized excellence in interpersonal and relationship-building skills, staff management; ability motivate and work collaboratively with staff throughout agency and effect change.
- Demonstrated ability in fundraising strategy development.
- Ability to lead the process of goal development at all levels and track progress.
- Be discrete and safe guard confidential information.
- Possess integrity and compliance – can be relied upon to act ethically.
- Affiliate Knowledge: Understands the mission and structure of the affiliate and exhibits agency's core values.

Diversity creates a healthier environment: equal opportunity employer M/F/D/V

We are a drug-free and tobacco-free workplace.

To apply for job opportunities at Planned Parenthood of Greater Texas

Apply online at: www.ppgreatertx.org

